

BE PART OF OUR TEAM!

D-Link Channel Partners in East Africa

*Why Join D-Link Partner Program?

As a D-Link Channel Partner, you will have access to sell D-Link solutions that open the door to additional revenue opportunities that can enhance your company's bottom line.

Your networking expertise could allow you to tap into new markets or better penetrate those you are already in with the additional marketing, sales, and support resources from D-Link.

D-Link Channel Partner Program gives resellers outstanding service, cutting edge networking products through normal distribution sources, and programs and promotions designed to increase your profitability.

- * Dedicated account managers & field-based sales & engineering resources
- * Upfront discounts on select products
- * Channel Incentive rebate upon achieving Sale target
- * Quarterly incentives
- * Public sector & education discounts
- * Special pricing on D-Link starter kits
- * Marketing development funds
- * Online sales and marketing tools
- * Participation in our CIP/SIP and CRT program
- * Training for sales and technical Personnel
- * Sales leads depending on partner specialisation

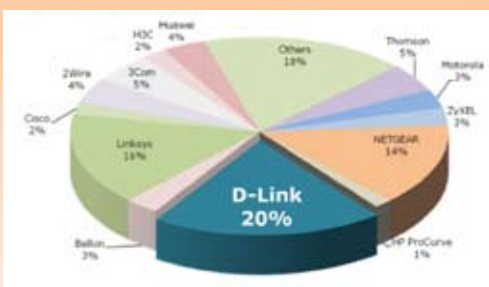
**Subject to terms and conditions*



The D-Link Advantage

- * Product portfolio with over 500 products for Enterprise, SMB and SOHO Environments
- * True designer, developer and manufacturer of data, security, voice, and storage products
- * Evolving channel programs to match changing markets
- * Lower total cost of ownership and higher return on investment for products
- * Marketing and sales tools, such as detailed product information, downloadable datasheets, product images, installation guides, and technical support are available via the partner portal
- * Tailor made Solutions

First in Market share in Small Medium Business World Wide.



Source: In-Stat Y2008 Q3, include unmanaged switches, wireless, and NIC.

D-Link is the global leader in connectivity for small, medium and large enterprise business networking. The company continues to strive towards excellence as an award-winning designer, developer and manufacturer of networking, broadband, digital electronics, voice and data communications solutions for the digital home, Small Office/Home Office (SOHO), Small to Medium Business (SMB), and Workgroup for Enterprise Environments.

So what are you waiting for? Act now!
Please call 254-20-4452816/131/132 or e-mail: ke.sales@dlink-africa.com

D-Link®
Building Networks for People